

Subject: Modernize Your Phone System with Microsoft Teams Calling

As your trusted Microsoft solutions partner, I want to make you aware of an opportunity that can significantly streamline your communications environment. If your current phone system or VOIP contract is nearing the end of its usefulness, this may be the perfect time to consider upgrading to the **Microsoft Teams Calling** platform.

Microsoft Teams Calling brings your telephony into the cloud and integrates it directly with the collaboration tools your organization already uses. This modern approach can unlock several key benefits:

Cost Savings Through Cloud Telephony

- **Eliminate costly on-premises hardware:** By removing PBX equipment, SIP gateways, and analog phone controllers, you reduce ongoing maintenance, power consumption, and replacement costs.
- **Lower telecom expenses:** Cloud calling often consolidates multiple carriers and service contracts into a single predictable monthly service.

Reduced Support & Operational Overhead

- **No more physical system upgrades:** Microsoft automatically handles updates, patches, and reliability improvements in the cloud—relieving your IT staff from heavy telephony support tasks.
- **Centralized management:** IntelliSuite Administrators can manage numbers, users, and call flows from a single Teams dashboard, simplifying support and reducing the risk of configuration issues.
- **No long-term Contracts to Enter into:** Teams Phone licensing can be purchased on an annual or month-to-month basis.

Improved Functionality & Seamless Integration

- **Unified communication experience:** Teams Calling brings chat, meetings, and calling into one interface—improving employee productivity and reducing context switching.
- **Advanced features without added systems:** Voicemail transcription, call queues, auto attendants, call recording, analytics, and mobile support are all built into the platform.
- **Native integration with Microsoft 365:** Calendars, contacts, presence status, and collaboration tools all work together to enhance communication across your organization.

If you're considering refreshing your existing phone system or looking to reduce operational complexity, Microsoft Teams Calling may be the perfect next step. I would be happy to

schedule time to review your current environment and discuss what a cloud-based telephony transition could look like for your organization.

Please feel free to reach out at your convenience.

Warm regards,

Tony Marcou

President and CTO

Marcou Technology Solutions (<https://mts-il.com>)

+1 847-773-4778